Financial Statements and Independent Auditor's Report

June 30, 2022 and 2021



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# Independent Auditor's Report

To the Board of Directors The Boys & Girls Club of Hartford, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of The Boys & Girls Club of Hartford, Inc. (the "Organization"), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The Boys & Girls Club of Hartford, Inc. as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Boys & Girls Club of Hartford, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Boys & Girls Club of Hartford, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Boys & Girls Club of Hartford, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Boys & Girls Club of Hartford, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 20, 2022, on our consideration of The Boys & Girls Club of Hartford, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Boys & Girls Club of Hartford, Inc.'s internal control over financial report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Boys & Girls Club of Hartford, Inc.'s internal control, Inc.'s internal control over financial reporting and compliance.

Cohn Reznick LLP

Hartford, Connecticut December 20, 2022

# Statements of Financial Position June 30, 2022 and 2021

#### <u>Assets</u>

	 2022	 2021		
Current assets Cash and cash equivalents Current portion of pledges receivable, net Grants and other receivables Prepaid expenses and other current assets	\$ 5,434,985 3,746,959 718,873 36,210	\$ 6,177,196 1,606,774 555,471 51,288		
Total current assets	9,937,027	8,390,729		
Contribution receivable - land use, net Pledges receivable, net Investments Assets held in trust Property and equipment, net Total assets	\$ 205,690 842,528 9,040,791 9,537,041 14,094,587 43,657,664	\$ 209,770 1,656,279 9,035,502 11,177,115 13,606,767 44,076,162		
Liabilities and Net Assets				
Current liabilities Accounts payable and accrued liabilities Deferred revenue	\$ 511,052 23,270	\$ 809,620 59,200		
Total current liabilities	 534,322	 868,820		
Total liabilities	 534,322	 868,820		
Commitments				
Net assets Without donor restrictions With donor restrictions	 27,578,505	 26,685,018		
Time or purpose In perpetuity	 5,616,694 9,928,143	 4,954,107 11,568,217		
Total net assets with donor restrictions	 15,544,837	 16,522,324		
Total net assets	 43,123,342	 43,207,342		
Total liabilities and net assets	\$ 43,657,664	\$ 44,076,162		

# Statement of Activities Year Ended June 30, 2022 (With Comparative Totals for 2021)

	Witho	ut donor		With donor	restrie	ctions		2022	2021		
	restr	ictions	Time	e or purpose	lr	n perpetuity		Total		Total	
Revenue	• •	000 400	•	0.005.000	•		•	F 407 400	<b>^</b>	4 050 004	
Contributions		,882,126	\$	3,605,282	\$	-	\$	5,487,408	\$	1,959,264	
Grants and contracts	1	,702,516		-		-		1,702,516		1,495,936	
Legacies		483,653		-		-		483,653		426,060	
United Way support		34,953		-		-		34,953		78,976	
Special events (net of expenses of \$221,996		FF2 000						FF2 000		500.040	
and \$70,255 in 2022 and 2021, respectively)		553,682		-		-		553,682		500,042	
Investment return utilized for operations		517,744		45,408		-		563,152		309,672	
Program fees		227,039		-		-		227,039		90,784	
Other revenue		62,826		-		-		62,826		17,661	
Net assets released from restrictions	1	,177,112		(1,177,112)		-		-		-	
Total revenue	6	6,641,651		2,473,578				9,115,229		4,878,395	
Operating expenses											
Program services	4	,509,156		_		_		4,509,156		3,525,840	
Management and general	-	936,868		_				936,868		817,419	
Fundraising		653,398						653,398		610,700	
i ululaising		000,000						000,000		010,700	
Total operating expenses	6	6,099,422						6,099,422		4,953,959	
Changes in net assets before											
nonoperating activities		542,229		2,473,578		-		3,015,807		(75,564)	
Nonoperating activities											
Capital campaign contributions, net		614,646		72,294		-		686,940		1,508,832	
Capital grant		-		-		-		-		5,291,045	
Capital campaign expenditures		-		-		-		-		(52,462)	
Investment return, net	(1	,491,504)		(92,017)		-		(1,583,521)		2,039,590	
Investment return utilized for operations	· ·	(517,744)		(45,408)		-		(563,152)		(309,672)	
Change in value of assets held in trust		-		-		(1,640,074)		(1,640,074)		2,284,101	
Net assets released from restrictions						( ) / - /		()		, - , -	
Capital campaign	1	,745,860		(1,745,860)		-				-	
Total nonoperating activities		351,258		(1,810,991)		(1,640,074)		(3,099,807)		10,761,434	
Changes in net assets		893,487		662,587		(1,640,074)		(84,000)		10,685,870	
Net assets, beginning	26	685,018		4,954,107		11,568,217		43,207,342		32,521,472	
Net assets, end	\$ 27	7,578,505	\$	5,616,694	\$	9,928,143	\$	43,123,342	\$	43,207,342	

# Statement of Activities Year Ended June 30, 2021

	W	ithout donor	With donor I			ictions		
	r	estrictions	Tim	e or purpose	<u> </u>	n perpetuity		Total
5								
Revenue	¢	4 400 700	۴	700 400	¢		۴	4 050 004
Contributions	\$	1,190,798	\$	768,466	\$	-	\$	1,959,264
Grants and contracts		1,495,936 426.060		-		-		1,495,936 426.060
Legacies		426,060 16,972		- 62,004		-		426,060 78,976
United Way support Special events (net of expenses of \$70,255)		500,042		02,004		-		500,042
Investment return utilized for operations		283,114		- 26,558		-		309,672
Program fees		90,784		20,000		-		90,784
Other revenue		17,661		_		_		17,661
Net assets released from restrictions		891,930		(891,930)		-		-
Total revenue		4,913,297		(34,902)		-		4,878,395
Functional expenses								
Program services		3,525,840		-		-		3,525,840
Management and general		817,419		-		-		817,419
Fundraising		610,700		-		-		610,700
Total operating expenses		4,953,959						4,953,959
Changes in net assets before								
nonoperating activities		(40,662)		(34,902)		-		(75,564)
Nonoperating activities								
Capital campaign contributions, net		564,457		944,375		-		1,508,832
Capital grant		5,291,045		-		-		5,291,045
Contribution of land use		-		-		-		-
Capital campaign expenditures		(52,462)		-		-		(52,462)
Investment return, net		1,862,921		176,669		-		2,039,590
Investment return utilized for operations		(283,114)		(26,558)		-		(309,672)
Change in value of assets held in trust		-		-		2,284,101		2,284,101
Net assets released from restrictions Capital campaign		2,204,637		(2,204,637)				
Capital Campaign		2,204,037		(2,204,037)				-
Total nonoperating activities		9,587,484		(1,110,151)		2,284,101		10,761,434
Changes in net assets		9,546,822		(1,145,053)		2,284,101		10,685,870
Net assets, beginning		17,138,196		6,099,160		9,284,116		32,521,472
Net assets, end	\$	26,685,018	\$	4,954,107	\$	11,568,217	\$	43,207,342

# Statement of Functional Expenses Year Ended June 30, 2022 (With Comparative Totals for 2021)

	Program services	nagement d general	Fundraising		 2022 Total	 2021 Total
Salaries and benefits						
Salaries	\$ 2,344,060	\$ 608,792	\$	402,582	\$ 3,355,434	\$ 2,678,353
Benefits	329,847	63,119		76,115	469,081	433,219
Payroll taxes	 156,115	 39,103		28,689	 223,907	 172,835
Total salaries and benefits	2,830,022	711,014		507,386	4,048,422	3,284,407
Other operating expenses						
Supplies and other	415,355	1,351		3,847	420,553	316,296
Building repair and maintenance	366,140	5,553		2,874	374,567	254,581
Utilities	188,823	3,288		1,701	193,812	136,864
Depreciation	367,012	31,914		21,276	420,202	448,355
Insurance	103,171	17,343		3,492	124,006	92,022
Office expense	65,860	12,795		4,085	82,740	61,217
Professional and outside services	74,872	38,090		36,551	149,513	151,416
Dues and fees	33,283	30,902		12,922	77,107	65,000
Occupancy	54,080	-		-	54,080	53,884
Miscellaneous	5,191	48,385		52,048	105,624	15,891
Travel, conferences and training	29,582	33,103		1,247	63,932	26,096
Telephone	20,553	3,003		1,505	25,061	24,301
Postage	258	127		1,643	2,028	1,394
Printing and publications	18	-		2,821	2,839	7,081
Bad debt expense (income)	 (45,064)	 -			 (45,064)	 15,154
Total expenses before special events						
and capital campaign	4,509,156	936,868		653,398	6,099,422	4,953,959
Capital campaign expenses	-	-		-	-	52,462
Special events expense	 49,078	 -		172,918	 221,996	 70,255
Total expenses	\$ 4,558,234	\$ 936,868	\$	826,316	\$ 6,321,418	\$ 5,076,676

# Statement of Functional Expenses Year Ended June 30, 2021

	 Program Management services and general		Fu	Fundraising		Total	
Salaries and benefits							
Salaries	\$ 1,734,526	\$	565,603	\$	378,224	\$	2,678,353
Benefits	281,802	•	82,085	•	69,332	,	433,219
Payroll taxes	 109,898		35,628		27,309		172,835
Total salaries and benefits	2,126,226		683,316		474,865		3,284,407
Other operating expenses							
Supplies and other	313,457		1,705		1,134		316,296
Building repair and maintenance	247,677		4,550		2,354		254,581
Utilities	132,252		3,039		1,573		136,864
Depreciation	386,706		33,627		28,022		448,355
Insurance	74,057		15,013		2,952		92,022
Office expense	44,200		10,777		6,240		61,217
Professional and outside services	52,273		35,723		63,420		151,416
Dues and fees	41,646		10,751		12,603		65,000
Occupancy	53,884		-		-		53,884
Miscellaneous	5,454		2,401		8,036		15,891
Travel, conferences and training	11,927		13,648		521		26,096
Telephone	20,517		2,268		1,516		24,301
Postage	193		100		1,101		1,394
Printing and publications	217		501		6,363		7,081
Bad debt expense	 15,154		-		-		15,154
Total expenses before special events							
and capital campaign	3,525,840 -		817,419 -		610,700 -		4,953,959
Capital campaign expenses	-		_		52,462		52,462
Special events expense	 		-		70,255		70,255
Total expenses	\$ 3,525,840	\$	817,419	\$	733,417	\$	5,076,676

# Statements of Cash Flows Years Ended June 30, 2022 and 2021

		2022		2021	
Cash flows from operating activities					
Cash flows from operating activities Change in net assets	\$	(84,000)	\$	10,685,870	
Adjustments to reconcile change in net assets to	Ψ	(04,000)	Ψ	10,003,070	
net cash provided by operating activities					
Depreciation		420,202		448,355	
Net realized and unrealized (gains) losses on investments		1,915,882		(1,963,979)	
Bad debt (income) expense		(45,064)		15,154	
Contribution receivable - land use, net		4,080		3,884	
Change in value of assets held in trust		1,640,074		(2,284,101)	
Proceeds from contributions, nonoperating		(1,745,860)		(2,204,101)	
Changes in operating assets and liabilities		(1,745,000)		(2,204,037)	
Grants and other receivables		(163,402)		1 150 671	
-		```		1,150,671	
Prepaid expenses		15,078		(24,438)	
Pledges receivable		(1,281,370)		1,245,108	
Accounts payable and accrued liabilities		(298,568)		(663,042)	
Refundable advance - PPP		-		(498,248)	
Deferred revenue		(35,930)		59,200	
Net cash provided by operating activities		341,122		5,969,797	
Cash flows from investing activities					
Cash flows from investing activities Proceeds from sale of investments		2 1 2 4 9 0 1		1 1 1 2 1 2 0	
		2,124,801		1,142,120	
Purchase of investments		(4,045,972)		(1,938,026)	
Purchases of property and equipment		(908,022)		(8,837,539)	
Net cash used in investing activities		(2,829,193)		(9,633,445)	
Cash flows from financing activities					
Proceeds from contributions, nonoperating		1,745,860		2,204,637	
		i		i	
Net cash provided by financing activities		1,745,860		2,204,637	
Net decrease in cash and cash equivalents		(742,211)		(1,459,011)	
Cash and cash equivalents, beginning		6,177,196		7,636,207	
Cash and cash equivalents, end	\$	5,434,985	\$	6,177,196	
Noncash activity	*		•		
Total purchases of property and equipment	\$	908,022	\$	9,142,028	
Purchases included in accounts payable and accrued					
liabilities				(304,489)	
Coop noid for property and any invest	ሱ	000 000	ሱ	0 007 500	
Cash paid for property and equipment	\$	908,022	\$	8,837,539	

## Notes to Financial Statements June 30, 2022 and 2021

## Note 1 - Organization and summary of significant accounting policies

#### **Organization and operations**

The Boys & Girls Club of Hartford, Inc. (the "Organization"), affiliated with The Boys & Girls Clubs of America, maintains several facilities in Hartford, Connecticut. The Organization provides programs of academic, cultural and social enrichment, in addition to health and life skills, and physical and recreational activities. Support is received from various sources, including grants, the United Way, private foundations, private charitable organizations and earnings from endowment funds.

## Basis of presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Organization reports information regarding its financial position and activities according to two classes of net assets: with or without donor restrictions. They are described as follows:

<u>Without donor restrictions</u> - Net assets which are not subject to explicit donor-imposed stipulations, or to those imposed by operation of law. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Directors or may otherwise be limited by contractual agreements with outside parties.

<u>With donor restrictions</u> - Net assets whose use by the Organization is subject to explicit donorimposed stipulations, or to those imposed by operation of law, which can be fulfilled by actions of the Organization pursuant to those stipulations, which expire by the passage of time or that they be maintained in perpetuity. The change in net assets with donor restrictions is impacted primarily by gifts with time and donor constraints, unconditional promises to give and net investment return related to donor-restricted endowment funds.

## Measure of operations

The accompanying statements of activities distinguish between operating and nonoperating activities. Operating activities include all revenues and expenses which are an integral part of the Organization's programs and supporting activities. Nonoperating activities primarily include grants and contributions for capital purposes, investment return in excess of amounts utilized for operations, the change in the value of assets held in trust, depreciation and other nonoperating gains and losses.

#### Notes to Financial Statements June 30, 2022 and 2021

#### Available resources and liquidity

The Organization's financial assets available within one year of the statements of financial position date for general expenditures as of June 30, 2022 and 2021 are as follows:

	 2022	 2021
Total assets, end of year	\$ 43,657,664	\$ 44,076,162
Less nonfinancial assets Propaid exponses and other current assets	(36,210)	(51 288)
Prepaid expenses and other current assets Property and equipment, net	(14,094,587)	(51,288) (13,606,767)
Contribution receivable - land use, net	(14,094,907) (205,690)	(13,000,707) (209,770)
Assets held in trust	 (9,537,041)	 (11,177,115)
Financial assets, end of year	19,784,136	19,031,222
Less those unavailable for general expenditure within one		
year due to		
Contractual or donor-imposed restrictions		
Pledges receivable, net, less current portion	(842,528)	(1,656,279)
Restricted by donors for purpose and time	(646,037)	(1,168,380)
Donor-restricted endowment, subject to appropriation	(175,480)	(312,904)
Donor-restricted endowment to be retained in perpetuity	(391,102)	(391,102)
Board designated endowments	(8,334,219)	(8,195,521)
Expected to be available for general expenditure within		
one year		
Appropriations for operations	 563,152	 313,152
Financial assets available for general expenditure		
within one year	\$ 9,957,922	\$ 7,620,188

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents, accounts and contributions receivable, marketable debt and equity securities and a line of credit. See Note 7 for more information about the Organization's line of credit facility.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing program activities as well as the conduct of services undertaken to support those activities. In addition to financial assets available to meet general expenditures over the next 12 months, the Organization anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

The Organization's Investment Policy Statement requires the investment portfolio to maintain liquid instruments within its portfolio to ensure assets are available to meet general expenditures, liabilities and obligations as they come due. The Organization's investment committee reviews investment performance on a quarterly basis to consider near-term liquidity needs.

## Notes to Financial Statements June 30, 2022 and 2021

## Cash and cash equivalents

Cash and cash equivalents include all cash balances and highly-liquid short-term instruments with an original maturity of three months or less when acquired.

## **Revenue recognition**

## Contributions

Transactions where the resource providers often receive value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Organization has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Organization fails to overcome the barrier. The Organization recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as a refundable advance.

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Unconditional contributions are recorded as either with donor restrictions or without donor restrictions. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as contributions.

## **Grants and contracts**

Revenue from grants and contracts with resource providers such as the government and its agencies, other organizations and private foundations are accounted for either as exchange transactions or as contributions. When the resource provider receives commensurate value in return for the resources transferred to the Organization, the revenue from the grant or contract is accounted for as an exchange transaction. For purposes of determining whether a transfer of an asset is a contribution or an exchange, the Organization deems that the resource provider is not synonymous with the general public, i.e., indirect benefit received by the public as a result of the assets transferred is not deemed equivalent to commensurate value received by the resource provider. Moreover, the execution of a resource provider's mission or the positive sentiment from acting as a donor is not deemed to constitute commensurate value received by a resource provider. Revenue from grants and contracts that are accounted for as exchange transactions is recognized when performance obligations have been satisfied. Grants and contracts awarded for the acquisition of long-lived assets are reported as nonoperating revenue, in the absence of donor stipulations to the contrary, during the fiscal year in which the assets are acquired. Cash received in excess of revenue recognized is recorded as refundable advances.

On the other hand, when the resource provider does not receive commensurate value, the transaction is accounted for as a contribution.

## Notes to Financial Statements June 30, 2022 and 2021

## Program fees

Program fees include membership dues, daycare fees and various other funds collected by the Organization to cover activities provided to its participants and members. Revenue is recognized when control of the promised service is transferred to the Organization's members, in an amount that depicts the consideration the Organization expects to be entitled to in exchange for those services. Revenue is not recognized unless collectability under the contract is considered probable, the contract has commercial substance and the contract has been approved. Additionally, the contract must contain payment terms, as well as the rights and commitments of both parties.

The Organization's payment terms vary by the type of services offered. The Organization's standard payment terms generally align with the timing of the services performed and do not include a financing component. The Organization has the unconditional right to consideration as it satisfies the performance obligations over time; therefore, no contractual assets are recognized.

The Organization records deferred revenues when payments are received in advance of the Organization's performance under the contract, which are recognized as revenue as the performance obligation is satisfied.

## Gifts of long-lived assets

The Organization reports gifts of land, buildings and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions of acquired long-lived assets when placed in service.

## **Contributed services**

Many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs and various committee assignments. No amounts have been recorded in the financial statements for these donated volunteer services for the years ended June 30, 2022 and 2021, as they do not meet the criteria for recognition.

## Allowances for receivables

Allowances for pledges, grants and other receivables are determined by management based on an assessment of their collectability. Management considers past history, current economic conditions and overall viability of the obligor. Receivables are written off only when management believes amounts will not be collected. Receivables are considered past due based on invoice or pledge date.

## Investments

The Organization reports investments at fair value (see Note 5) and reflects any gains or losses in the statements of activities. Gains and losses are considered without donor restrictions unless restricted by donor stipulation or law. Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized. Nonmonetary investments received as gifts are immediately sold and recorded at the realized value.

## Notes to Financial Statements June 30, 2022 and 2021

## Property and equipment

The Organization capitalizes all expenditures for property and equipment with a cost in excess of \$1,000 and a useful life of greater than three years. Purchased property and equipment are carried at cost less accumulated depreciation. Donated property and equipment are carried at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Estimated lives for financial reporting purposes are as follows:

Asset	Estimated lives
Building and improvements	5 - 40 years
Furniture, fixtures, computers, equipment and vehicles	3 - 7 years

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the statements of activities for the period.

Construction in progress is recorded at cost. The Organization capitalizes construction, insurance and other costs during the period of construction. Depreciation and amortization are recorded when construction is substantially complete and the assets are placed in service.

## Impairment of long-lived assets

The Organization reviews its long-lived assets for impairment whenever events or circumstances indicate the carrying amount of the assets may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. There were no impairment losses during 2022 and 2021.

## Income taxes

The Organization is organized as a nonprofit corporation under Section 501(c)(3) of the Internal Revenue Code and, as such, is not subject to federal or state corporate income taxes. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi). The Organization's federal information returns prior to fiscal year 2019 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings. If the Organization had unrelated business income taxes, it would recognize interest and penalties associated with any tax matters as part of the income tax provision and include accrued interest and penalties with the related tax liability in the statements of financial position.

## **Functional expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The Organization applies various methods to allocate costs among the various programs and support functions, the most significant of which are by time and effort and square footage of building space utilized.

## Notes to Financial Statements June 30, 2022 and 2021

## Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Reclassification

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation.

## Subsequent events

The Organization has evaluated events and transactions for potential recognition or disclosure through December 20, 2022, which is the date the financial statements were available to be issued.

## Note 2 - Pledges receivable

Pledges receivable as of June 30, 2022 and 2021 consist of the following:

	 2022	 2021	
One year and less One to five years Greater than five years	\$ 3,746,959 907,000 70,000	\$ 1,606,774 1,658,045 205,000	
Less Discount to present value (3% for 2022 and 2% for 2021)	4,723,959 (75,682)	3,469,819 (102,912)	
Allowance for bad debt expense	 (58,790) 4,589,487	 (103,854) 3,263,053	
Less current portion	 (3,746,959)	 (1,606,774)	
Noncurrent portion, net	\$ 842,528	\$ 1,656,279	

## Notes to Financial Statements June 30, 2022 and 2021

## Note 3 - Investments

Investments as of June 30, 2022 and 2021 consist of the following:

	 2022	 2021
Domestic mutual funds		
Large Cap	\$ 2,598,621	\$ 2,590,488
Mid Cap	1,094,304	1,133,079
Small Cap	1,065,102	1,064,523
International mutual funds	1,625,252	1,938,821
Domestic bond funds	1,432,308	1,324,895
International bond funds	221,726	246,246
Other funds	601,868	492,632
Money market funds	 401,610	 244,818
Total	\$ 9,040,791	\$ 9,035,502

## Note 4 - Assets held in trust

The Organization is the beneficiary of four perpetual trusts (the "Trusts") administered by a thirdparty financial institution. The Organization's interest in the net assets of each trust is included in the statements of financial position as assets held in trust and classified as net assets with donor restrictions - in perpetuity. The income distributed from the Trusts for 2022 and 2021 was \$483,653 and \$426,060, respectively, and included in legacies on the statements of activities. The value of the assets held in trust at June 30, 2022 and 2021 was \$9,537,041 and \$11,177,115, respectively.

## Note 5 - Fair value measurements

The Organization values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

## Notes to Financial Statements June 30, 2022 and 2021

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

Financial assets carried at fair value at June 30, 2022 and 2021 are classified in the tables below in one of the three categories described above:

	Level 1	Level 2			Level 3	Total		
\$	, ,	\$	-	\$	-	\$	2,598,621	
			-		-		1,094,304	
	, ,		-		-		1,065,102	
			-		-		1,625,252	
			-		-		1,432,308	
			-		-		221,726	
			-		-		601,868	
	401,610		-		-		401,610	
	-		-		9,537,041		9,537,041	
\$	9,040,791	\$	-	\$	9,537,041	\$	18,577,832	
	Level 1		Level 2		Level 3		Total	
\$	2.590.488	\$	-	\$	-	\$	2,590,488	
,			-		-	,	1,133,079	
	, ,		-		-		1,064,523	
	1,938,821		-		-		1,938,821	
	1,324,895		-		-		1,324,895	
	246,246		-		-		246,246	
	492,632		-		-		492,632	
	244,818		-		-		244,818	
	-		-		11,177,115		11,177,115	
\$	9,035,502	\$		\$	11,177,115	\$	20,212,617	
	\$	<ul> <li>\$ 2,598,621 1,094,304 1,065,102 1,625,252 1,432,308 221,726 601,868 401,610 -</li> <li>\$ 9,040,791 Level 1</li> <li>\$ 2,590,488 1,133,079 1,064,523 1,938,821 1,324,895 246,246 492,632 244,818 -</li> </ul>	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					

Investments in mutual, bond and money market funds are valued using market prices in active markets (Level 1). Mutual funds and money market funds held are open-ended funds that are registered with the Securities and Exchange Commission and are valued at the daily closing price as reported by the fund. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds and money market funds are deemed to be actively traded.

The Organization's beneficial interests in assets held in trust are classified as Level 3. The fair value of the Organization's beneficial interests in assets held in trust is based on the fair values of the underlying investments within these agreements, which are established by the trustee using fair values in an active market for similar assets. The trustee provides the Organization with investment statements and valuations of its portion of the trusts at year end. These are evaluated annually by

## Notes to Financial Statements June 30, 2022 and 2021

the Organization without adjustments. As such, the Organization is not required to provide certain quantitative disclosures regarding the valuation methods used because they were unobtainable.

There have been no changes in the methodologies used June 30, 2022 and 2021.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

## Note 6 - Property and equipment

Property and equipment as of June 30, 2022 and 2021 are as follows:

	2022			2021
Land	\$	169,500	\$	169,500
Buildings and improvements		20,073,149		8,772,203
Computers and equipment		219,327		229,684
Furniture and fixtures		363,900		282,810
Vehicles		181,635		181,635
		21,007,511		9,635,832
Less accumulated depreciation		(6,912,924)		(6,584,232)
Construction-in-progress				10,555,167
	\$	14,094,587	\$	13,606,767

## Note 7 - Line of credit

The Organization had a \$75,000 line of credit (the "Line") with HEDCO, Inc. under its nonprofit revolving loan fund program, which was funded by the Hartford Foundation for Public Giving. The Line had an interest rate of 4% per annum on any outstanding balance and matured in January 2022 and was not renewed. There was no outstanding balance at June 30, 2022 and 2021.

In April 2019, the Organization entered into a new line of credit agreement with Bank of America. This line of credit provides for up to \$1,300,000 of borrowings, with up to \$300,000 for general operations and \$1,000,000 for the construction of the new facility (see Note 16). The note bears interest at the LIBOR Daily Floating rate plus 2% (5.52% at June 30, 2022) and is secured by the cash, securities and other assets held in the Organization's investment account at Bank of America (see Note 3). As of June 30, 2022 and 2021, there were no borrowings on this line of credit. The line of credit expires April 2, 2023.

## Notes to Financial Statements June 30, 2022 and 2021

## Note 8 - Paycheck Protection Program

The Organization was granted a \$498,248 loan under the Paycheck Protection Program ("PPP") administered by a Small Business Administration ("SBA") approved partner. The loan was uncollateralized and fully guaranteed by the Federal government. The Organization was eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The Organization initially recorded the loan as a refundable advance, as of June 30, 2020, in accordance with guidance for conditional contributions as there were both barriers and a right to return of the PPP loan. During 2021, the Organization maintained adequate employment levels during its 24-week covered period and used the funds for allowable payroll, rent, and utility expenses. As the barriers were achieved in fiscal year 2021, the Organization recognized \$498,248 as a contribution, which is reflected in the statements of activities for the year ended June 30, 2021. There is a period of six years whereby the SBA can review forgiveness of the loan.

## Note 9 - Endowment

The Organization's endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

## Interpretation of relevant law

The Board of Directors has interpreted the Connecticut Uniform Prudent Management of Institutional Funds Act ("CTUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions - in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions - in perpetuity is classified as net assets with donor restrictions - time or purpose until those amounts are appropriated for expenditure by the Board of Directors in a manner consistent with the standard of prudence prescribed by CTUPMIFA. In accordance with CTUPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the various funds;
- 2. The purposes of the Organization and donor-restricted endowment funds;
- 3. General economic conditions;
- 4. The possible effect of inflation and deflation;
- 5. The expected total return from income and the appreciation (depreciation) of investments;
- 6. Other resources of the Organization; and
- 7. The Organization's investment policies.

## Notes to Financial Statements June 30, 2022 and 2021

Endowment net asset composition by type of fund as of June 30, 2022 is as follows:

		With donor restriction					
	ithout donor restriction	Time	or purpose	In	perpetuity		Total
Donor-restricted	\$ -	\$	175,480	\$	391,102	\$	566,582
Board-designated	 8,334,219		_				8,334,219
Total funds	\$ 8,334,219	\$	175,480	\$	391,102	\$	8,900,801

Changes in endowment net assets for the year ended June 30, 2022 is as follows:

			With donor	restric	tion	
	 ithout donor	Time	or purpose	In	perpetuity	 Total
Endowment net assets,						
beginning of year	\$ 8,195,521	\$	312,904	\$	391,102	\$ 8,899,527
Contributions	2,131,455		-		-	2,131,455
Net investment return	(1,475,013)		(92,017)		-	(1,567,030)
Appropriations	 (517,744)		(45,407)		-	 (563,151)
Endowment net assets, end of year	\$ 8,334,219	\$	175,480	\$	391,102	\$ 8,900,801

Endowment net asset composition by type of fund for the year ended June 30, 2021 was as follows:

		With donor restriction					
	 thout donor estriction	Time	or purpose	In	perpetuity		Total
Donor-restricted	\$ -	\$	312,904	\$	391,102	\$	704,006
Board-designated	 8,195,521		-				8,195,521
Total funds	\$ 8,195,521	\$	312,904	\$	391,102	\$	8,899,527

## Notes to Financial Statements June 30, 2022 and 2021

			With donor	restric	tion	
	 ithout donor estriction	Time	or purpose	In	perpetuity	 Total
Endowment net assets,						
beginning of year	\$ 5,617,720	\$	162,793	\$	391,102	\$ 6,171,615
Contributions	1,000,000		-		-	1,000,000
Net investment income	1,860,915		176,669		-	2,037,584
Appropriations	 (283,114)		(26,558)		-	 (309,672)
Endowment net assets,						
end of year	\$ 8,195,521	\$	312,904	\$	391,102	\$ 8,899,527

Changes in endowment net assets for the year ended June 30, 2021 were as follows:

*Funds with deficiencies:* From time to time, the fair value of assets associated with individual donorrestricted endowment funds may fall below the level that the donor or applicable law requires the Organization to retain as a fund of perpetual duration. The Organization follows a policy which prohibits spending underwater funds until such time as the fair value exceeds the original gift amount. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported in net assets with donor restrictions. As of June 30, 2022 and 2021, there were no such deficiencies.

*Return objectives and risk parameters*: The Organization adheres to investment and spending policies for endowment assets that attempt to provide a reasonably predictable stream of funding to the Organization's operating budget while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity as well as board-designated funds. According to the investment policy, as approved by the Board, the endowment assets are invested in accordance with sound investment practices that emphasize long-term investment fundamentals. It is recognized that short-term market fluctuations may cause variations in account performance.

*Strategies employed for achieving objectives*: To satisfy its long-term rate of return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation in order to achieve its long-term return objectives within prudent risk constraints.

Spending policy and how the investment objectives relate to spending policy: The Organization has a policy of appropriating for distribution each year an amount not to exceed 5% of the five-year (20 quarters) moving average of the endowment's fair value. These amounts shall be calculated through the calendar year-end preceding the fiscal year for which the distribution is planned. Over the long-term, the Organization expects the current spending policy to allow its endowment to grow at a rate that is consistent with its objective of maintaining the purchasing power of the endowment assets while providing additional real growth through new gifts and investment return.

## Notes to Financial Statements June 30, 2022 and 2021

# Note 10 - Net assets limitations and restrictions

Net assets without donor restrictions as of June 30, 2022 and 2021 are as follows:

	 2022	 2021
Board-designated endowment funds Undesignated	\$ 8,334,219 19,244,286	\$ 8,195,521 18,489,497
	\$ 27,578,505	\$ 26,685,018

Net assets with donor restrictions as of June 30, 2022 and 2021 are as follows:

	2022			2021
Subject to time restrictions				
Pledges receivable, net	\$	4,589,487	\$	3,263,053
Unappropriated earnings from perpetual endowment	·	175,480		312,904
Land lease with City of Hartford		205,690		209,770
Subject to purpose and time restrictions				
Future program support		646,037		1,168,380
Net assets with donor restrictions - time or purpose		5,616,694		4,954,107
Amounts with perpetual restrictions				
Perpetual endowment		391,102		391,102
Assets held in trust		9,537,041		11,177,115
Net assets with donor restrictions - in perpetuity		9,928,143		11,568,217
	\$	15,544,837	\$	16,522,324

## Notes to Financial Statements June 30, 2022 and 2021

Net assets with donor restrictions which were released during the years ended June 30, 2022 and 2021 are as follows:

	 2022	 2021
Program related Time restriction	\$ 1,065,577 111,535	\$ 795,488 96,442
Net assets released from operations Capital campaign	 1,177,112 1,745,860	 891,930 2,204,637
Total	\$ 2,922,972	\$ 3,096,567

## Note 11 - Operating leases

The Organization leases office equipment under operating lease agreements which expire at various times through October 2024. Monthly lease payments range from \$34 to \$492. Total rental expense for all operating leases for the years ended June 30, 2022 and 2021 was \$14,383 and \$12,259, respectively.

Future minimum lease payments required under noncancelable operating leases with initial lease terms in excess of one year as of June 30, 2022 are as follows:

2025	 137
	\$ 6,862

## Note 12 - Employee benefit plan

The Organization maintains a 401(k) plan that covers all eligible employees. The Organization matches 4% of the participant's 401(k) contributions and will make a safe harbor employer contribution in an amount equal to 4% of the employee's eligible compensation. The safe harbor employer contributions are fully vested in the year the contribution is made. 401(k) retirement expense for the years ended June 30, 2022 and 2021 was \$122,410 and \$108,423, respectively.

## Note 13 - Asylum Hill Club unrestricted endowment disclosure

The following disclosure is made pursuant to a contribution agreement between the Asylum Hill Boys & Girls Club Development Association, Inc. (the "Asylum Hill Club") and the Organization dated January 11, 2005, regarding the terms of an unrestricted endowment contribution for the benefit of the Asylum Hill Club.

## Notes to Financial Statements June 30, 2022 and 2021

Results are shown below for fiscal years ended June 30, 2022 and 2021:

	 2022	 2021
Board-designated endowment assets for the benefit of the Asylum Hill Club	\$ 1,840,321	\$ 1,783,324
Appropriations from Asylum Hill Club board-designated endowment for operations	\$ 89,220	\$ 87,321
Asylum Hill Club maintenance and operating expenses	\$ 704,223	\$ 539,324

These amounts are included as part of the Organization's endowment in Note 9.

## Note 14 - Concentrations

## Credit risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist primarily of cash and cash equivalents and receivables. The Organization maintains its cash and cash equivalents with high-credit quality financial institutions. At times, such amounts may exceed federally insured limits. The Organization has not experienced any losses in such accounts. At June 30, 2022, the Organization had cash balances that exceeded federally insured limits of approximately \$4,071,000.

Concentrations of credit risk with respect to grants receivable are limited to contractual agreements with various federal and state organizations. Contributions receivable are limited to contributions from various foundations, businesses and individuals.

## Market risk

The Organization invests in various debt and equity securities. These investment securities are recorded at fair value. Accordingly, the investment securities can fluctuate because of interest rates, reinvestment, credit, market and other risks depending on the nature of the specific investment. Therefore, it is at least reasonably possible that these factors will result in changes in the value of the Organization's investments which could materially affect amounts reported in the financial statements. The Organization's investments are placed within a wide array of institutions with high credit ratings and their performance is reviewed periodically by the Finance Committee of the Board of Directors.

## Note 15 - Commitments and contingencies

## New facility

In April 2018, the State of Connecticut Department of Mental Health and Addiction Services ("DMHAS") approved a \$7,000,000 capital improvements bond fund grant program for the Organization, to assist with construction of a new facility in the south end of Hartford to meet the needs of youth residing in the area. The Board formally approved the grant contract in September 2018. Payments were made under this grant on a quarterly basis upon submission, review and approval of required expenditure reports. Funds can only be utilized for the construction of the facility. If the construction with funds provided under this grant ceases to be used for its approved purpose within 10 years from the date of final payment, an amount equal to the amount of such

## Notes to Financial Statements June 30, 2022 and 2021

funds minus 10% for each full year which has elapsed from the date of the final payment shall be repaid by the Organization to DMHAS.

In October 2019, the Organization signed a ground lease with the City of Hartford (the "City") to lease real property owned by the City for the construction of this new facility. The lease term is for 95 years and for a rental payment of \$1. The lease contains various requirements concerning the operation and development of the property. The contribution receivable - land use on the statements of financial position is comprised of the land use asset of \$356,752 and \$360,588 as of June 30, 2022 and 2021, respectively, and related allowance for net present value of \$151,062 and \$150,818 as of June 30, 2022 and 2021, respectively.

## COVID-19

In early 2020, an outbreak of a novel strain of coronavirus ("COVID-19") emerged globally. In response to this global pandemic, state and local governments implemented measures to mitigate its spread which resulted in widespread business, government, and school closures, all of which impacted the Organization's services.

While the ultimate estimate of the length of this (or future) pandemics or the effects on economic activity, including the impact to businesses and stock markets is unknown, the Organization has assessed the accounting matters that could be impacted based upon information reasonably available including, but not limited to, allowances for receivables and valuation of investments and long-lived assets. While there was not a material impact to the Organization's financial statements as of and for the year ended June 30, 2022 resulting from the assessments, the future assessment of the Organization's current expectations relating to the magnitude and duration of COVID-19, as well as other factors, could result in material impacts to the financial statements in the future based on the unpredictability of the long-term impact of this or future pandemics.



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